SEMICONDUCTORS
CIRCUIT PROTECTION
POWER
OPTOELECTRONICS
PASSIVE COMPONENTS
WIRE & CABLE
TEST & MEASUREMENT
SENSORS
CONNECTORS
ELECTROMECHANICAL

EMBEDDED SOLUTIONS
TOOLS & SUPPLIES
ENCLOSURES
THERMAL MANAGEMENT
SOLAR
HYDRAULICS
HARDWARE
INDUSTRIAL LIGHTING
AUTOMATION
LED'S



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RH Electronics Inc. is a leading, independent global distributor of electronic components. Founded in 1982, we are an ANSI/ESD-S20.20 and ISO 9001:2008 Women-Owned Small Business. We operate as a link between manufacturers and global distributors of electronic components and our business partners. We serve clients ranging from end users, to manufacturers, to global distributors by stocking and sourcing every electronic, electrical, and electro-mechanical component as well as adeptly purchasing and marketing their excess inventories.

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EXCESS INVENTORY SOLUTIONS

Our excess management team supports you in the liquidation and marketing of your excess stock. Our knowledge of the global market and our team's 60 years of experience provides the basis for a speedy and reliable sale of your excess stock. In this process, the highest rate of return of your profits is our first priority.

We offer three solutions that are tailored specifically to your needs.

OPTION 1:

RH ELECTRONICS PURCHASES YOUR EXCESS INVENTORY OUTRIGHT.

Your advantage: You turn your unmarketable stock into new liquid assets and free storage space. Some countries have tax benefits for depreciated and unusable materials.

OPTION 2:

RH ELECTRONICS MARKETS
YOUR EXCESS WHILE YOU
PHYSICALLY WAREHOUSE THE
INVENTORY.

Your advantage: You can hold on to your inventory and play a role in pricing distributions. This option usually takes a longer time to reach full profitability.

OPTION 3:

RH ELECTRONICS
WAREHOUSES AND MARKETS
YOUR EXCESS INVENTORY.

Your advantage: You create free storage space, can access your goods at any time, and you can be certain that our sales specialists are actively marketing your excess stock on the global market. This allows RH Electronics to respond quickly to demands and speeds up the entire liquidation process.

WAREHOUSING

Warehousing at RH Electronics makes the administration of your excess material significantly easier. As soon as you have decided on how the marketing of your excess stock should be carried out, we will make you an offer tailored to your individual requirements. We take responsibility for all logistics leading up to the final sale.

In order to offer you quick delivery times and guaranteed availability, RH Electronics' business strategy is based upon long-term warehousing and constant expansion of our warehouse capacities. We structure acquisitions and warehousing as follows:



SHORT-TERM WAREHOUSING

Day-to-day business with quick turnaround.



MEDIUM-TERM WAREHOUSING

For projects that require just-in-time delivery. The intermediate sale of goods is ruled out in this scenario.



LONG-TERM WAREHOUSING

Be prepared for shortages and able to reduce the time between procurement and manufacturing.



MARKETS SERVED

MILITARY
AEROSPACE & DEFENSE
MEDICAL
OIL & ENERGY
TRANSPORTATION
COMMUNICATIONS
AUTOMOTIVE & COMMERCIAL VEHICLE
COMPUTER & PERIPHERALS

AGRICULTURE, MINING, & CONSTRUCTION
INSTRUMENTATION & MEASUREMENT
DISTRIBUTION & RETAIL
INDUSTRIAL AUTOMATION
FIRE & SAFETY
HYDRAULIC & CONTROL SYSTEMS
INDUSTRIAL
ENERGY

VALUE-ADDED SERVICES

DECAPSULATION SERVICES

ROHS / ITAR / REACH CONVERSIONS
BAKE / SEAL MOISTURE EXPULSION
NITROGEN INJECTION VACUUM SEAL TRU-DRY-PACKAGING
KITTING
ELECTRICAL TESTING
CURVE TRACE TESTING
CUSTOM LABEL / PACKAGING

X-RAY DIE VERIFICATIONS
BARCODING
COMPONENT AUTHENTICATION
DNA COMPONENT MARKING
TAPE / REELING
POWDER COATING / GOLD / COPPER / NICKLE PLATING
LEAD FORMING / STRAIGHTENING
ULTRASONIC CLEANING WITH DEGAS TECHNOLOGY
CUSTOM MANUFACTURED HARDWARE
PRODUCT CHANGE NOTICES (PCN'S)

OUR QUALITY INSPECTION CAPACITIES INCLUDE

NITROGEN N7 INJECTED VACUUM PACKAGING

Flushing with high purity Nitrogen Gas N2 displaces air and moisture delaying oxidative deterioration. Using Nitrogen as a gas filler provides a pressurized atmosphere preventing a package from collapsing, an important consideration for delicate components.

pressurized package from paidorstion for HEAT

Capability to bake and dry pack components that require moisture sensitive packing requirements

TREATMENT

XRF

Measure metallurgical composition for RoHS

compliance and lead finish/plating verification.

BLANK VERIFICATION

Capability to verify that programmable devices have not been pre-programmed.

DETECTION

Detect the unique electrical signature "Pin Out "of the leads on a dip package device for use in comparative analysis with a verified known good device.

PINPRINT

FTIR

Provide comparative analysis using light spectroscopy to ensure plastic package material composition homogeneity.

X-RAY

Provides real-time imaging for non-destructive inspection of electronic component and comparative analysis against verified component images.

verified composition

Employ a destructive process for plastic packages which exposes the component die for full microscopic, visual inspection.

AND DIE VERIFICATION

MICROSCOPY INSPECTION

Provides high resolution microscopic imaging for die inspection using high-resolution digital cameras with up to 3000x magnification.





OUR METHOD

Distribution is not a one-way street, successful trading flows in both directions. RH Electronics assumes a central role in the procurement and marketing of electronic components. We are an essential partner in the supply chain of Original Equipment Manufacturers, Contract Manufacturers, authorized distributors, independent distributors, and manufacturers of electronic components. Our distribution and logistics process is certified and exceeds ISO quality standards.

We proactively check for your requested materials with other customers from your own industry to look for potential matches. By using the latest and most advanced technologies, we are able to search for alternatives to your requested component if necessary. After successfully sourcing your required components, we can offer overnight and even same-day delivery in order to guarantee the fastest delivery possible.

Despite the most detailed planning and calculation, shortages cannot be avoided. However, the consequences of such interruptions to your company's manufacturing or procurement process are enormous and extremely costly. We specialize in helping to bridge the gaps in your supply chain and to prevent or ease the problems and consequences caused by these interruptions.

OUR GLOBAL MARKETPLACE

Our global suppliers consist of IC-manufacturers, authorized distributors, and qualified independent distributors. Take advantage of the different price levels manufacturers apply in different geographic areas.

Our customers benefit from the worldwide market by making use of our global presence. It is not unusual to experience price differences ranging from 20–50% in different countries. We have access to overstock materials from our worldwide clients. This overstock is usually the result of miscalculated purchases, and it represents an opportunity for you to take advantage of significantly reduced material costs.

Use the expertise of our purchasing departments located in the United States, Germany, Malaysia, Taiwan, Israel, Dubai, India, and the Philippines. Our purchasing experts use their outstanding relationships with manufacturers and authorized distributors to obtain considerably better foreign market conditions compared to local United States markets.

Our sourcing department will cross-check our global clients' overstock materials for potential matches. We cross-check over 30 years of history of sales, requirements, quotes, invoices, offers, and excess inventory purchases.

If RH Electronics Inc. is unable to offer the requested components from our own stock, we will start the global sourcing process by checking all authorized distributors of your desired manufacturer for available stock, with a high success rate.

ACCREDITATIONS















